



AJAY PERI

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ISO 9001:2015 LEAD AUDITOR (QMS)

QCFI life Membership no-049908102914/8022850

ZED CERTIFIED TANNER

ZED CERTIFIED ACCESSOR

CORPORATE TRAINER

PASSPORT NO --Z3206300 (12/07/2025)

Seeking senior level assignments in Plant Operations, Cost Optimization & Client Management with an organization of high repute in Automotive/ DIE CASTING industry/Industrial Refrigeration , **recently done south korea based consultancy for frp,silicon component developments**

Profile Snapshot

A dynamic professional with 33 years of enriched experience in Strategic Planning, Plant Management, Production/ Profit Centre Operations, Process Validation, Cost Optimization, Marketing and Client Servicing. Extensive experience of overseeing operations encompassing Production, Facility/capacity planning & establishment, Process enhancement, Quality assurance, Control and Improvement. Developed a unique blend of managerial and operational expertise with advanced skills in strategic planning, policy deployment, new product / process validation and resource allocation.

Hands-on experience in supervising manufacturing & assembly shop operations along with its utilities. Holds the distinction of handling Green Field Project, Lean Manufacturing & Toyota Production Management for business excellence. An innovative inspirational leader of process enhancement with proven ability to drive business growth through aggressive initiatives, enhancing productivity, quality measures, etc. Possess excellent communication & interpersonal skills with strong statistical, analytic al, team building, problem solving and organizational abilities.

Having installed green field projects completely

Skill Set

- Planning day-to-day strategies, budgets, production schedules and resource allocation for optimum output in the plant, while minimizing performance bottlenecks for high productivity
- Establishing & achieving the planned production targets, while preparing, implementing & monitoring the production plans in coordination with various teams
- Interviewing & developing long-term partnerships with local & outstation suppliers, managing day-to-day supplies performance of vendors to ensure meeting of service, cost, delivery and quality norms
- Consistently evaluating vendor performance to ensure adherence to predefined specifications and supply of quality material/execution of job works
- Developing Quality Control by monitoring incoming, in-process and final inspection of procedures, records & ISO documentations and ensuring smooth establishment of product commercially
- Implementing various techniques for cycle time reduction and entailing identification of opportunities, analysis of data, conduction of tests, cost benefit analysis, implementation & post audits (internal & external)

Employment Details

July 2015 –till March 2019 Ajay Engg Works-FARIDABAD – VP Business excellence &-OPEARTION

Key Result Areas

- Responsible to handle complete Plant operations like Manufacturing, Quality, Maintenance, Stores, Dispatch
- Responsible for Overall cost & Profitability of Manufacturing Operations
- To execute and review systems & processes at all level at plant operations
- Continues design and development of new products
- Executing cost saving and energy saving techniques/ measures and modifying the system to achieve a substantial reduction in departmental expenditures and work within the budget.
- Reduction of wastage and spillage during mixing, startups, shutdowns
- Reduction and elimination of rejections and goods returned
- Responsible to handle upcoming plant Projects
- Responsible to ensure on-time production and its delivery to the customer
- Preparation of annual Budget and realization of top line and bottom-line
- Business generation from new customers and new business from existing customers

Nov'13 – July 2015---SYNERGIES CASTING LIMITED-Visakhapatnam as Associate Vice President

Key Result Areas

- Spearheading manufacturing operations of Alloy wheels(LPDC) for major Automobiles clients such as MSIL, HCIL, HMSI, Yamaha, TKML &GM, Crysler

Nov'11 – Nov 13 Life Long India LIMITED

Key Result Areas

- Spearheading manufacturing operations of HPDC Parts for HHML ,MSIL, HCIL, HMSI, Yamaha, TKML & GM

Highlights

- Implementing ISO 14001;2004 in plant
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- Implemented lean manufacturing,

Aug'07 – Nov'11: Bry Air Ltd., Gugoan (DRI Unit) AVP - Operations (Profit Head)

Highlights

- Essayed a stellar role in successfully facilitating up gradation & expansion of plants in Manesar and Bhiwadi.
- Efficaciously worked towards increasing productivity of the plant
- Dexterously effectuated 5S, Productivity, Lean Manufacturing and ISO 9000 standards in the plant

de'05 – jul07 JBM Auto Ltd., Faridabad AVP - Operations (Profit Head)

Highlights

- Distinguished efforts towards strategizing annual production plans & schedules as per plant capacity, customer requirements and inventory levels
- Diligently reviewed results of various activities and ensured appropriate action for resolving unsatisfactory conditions □
Successfully established & recommended plans/ budgets
- Deftly adhered to corporate policy, goals and objectives by approving various manufacturing programs
- Administered New Product Introductions, APQP Plans, Engineering Projects and 5S
- Effectuated TS 16949, ISO 14001 Quality Systems and facilitated continuous improvement
- Dexterously performed up gradation of Plant and Nasik Project for Nissan components
- Contributed significantly towards increasing the productivity by 15% in Press Shop by implementing stroke per minute in LPS/ HPS

Previous Experience

Aug'03 – Dec'05:	Rockman Industries (Hero Group), Ludhiana	GM (Plant Head)
Oct'98 – Aug'03:	Bhartia Cutler Hammer, Faridabad	Manager – Manufacturing & Tool Room
Dec'92 – Sep'98:	Mark Auto Ltd., Gurgaon	Assistant Manager – Weld & Press Shop
Aug'87 – Dec'92:	Escorts Ltd., Faridabad	Engineer - Production Sheet Metals/ Engine Parts
Sep'83 – Aug'87:	Hero Honda Motors Ltd., Daruhera	Jr. Engineer

Trainings Attended

- MS Window 95 & Office Training from NIIT, Faridabad
- Practice of Kaizen, TS16469, ISO 9000, TQM, TPM, and SQC from -In-house
- SPC, SAP Blueprint & from HCL,Noida
- Environmental Lead Auditor Training in house from consultant

Academic Qualifications

- Post Diploma in Die & Mould Making from Indo-Swiss Training Center, Chandigarh, CSIO, (A Div. of CSIR) in 1983
- B.E. (Mechanical) from NIT, Kurukshetra, in 1991 with 70%

Additional Course

- Entrepreneurship Development Program from IDBI (3 months)

IT Skills: Well versed with SAP R/3 ERP

Community Development Initiative

- Associated with SOS Village of India

Personal Details

Residential Address: Plot # 11, 1st Floor, Indraprastha Colony, Sector 30-33, Faridabad – 121003, Haryana
Languages Known: English, Punjabi, Hindi